



### ***The Experimental Laboratory***

***It is like living out your own MBA across a year, rather than studying one.***

***12 one day intensive workshops and a year of field work, changing from the inside out and from the outside in.***

*One day each month, with a group of people who have decided yesterday's way, thinking, doing and being is not what they will be up to or replying in tomorrow.*

*As Professor Mark Tennant said "..... Not for the emotionally squeamish or excessively defensive ."*

It will demand of you, that you explore thinking as you have never done before.

From the first moment you are asked to ale Experimental Learning the norm, leaving your old beliefs aside for some time and see what arrives or what you discover. That can be frightening for some, liberating and redefining for most. One participant last year wrote, saying "... I feel reborn....."

Each session has a **theme**, plus one or two of the models, concepts, process and/or skills from the 2 day **Negotiating Change and Leadership** program are revisited and worked more fully and deeply, using each person's personal or business situation, to ensure a practical application. Some of the **themes** worked on and through during the one day each month sessions are:

- Having in Common Mental Models and having a Common Language that everyone understands.
- Is it really Change and Leadership or Exploring Potential and Partnership?
- Assessment and Diagnosis. Having a systematic, objective method for assessing where is, what is, how is/isn't, the organisation doing? Not subjective or reactive assumptions and opinions. Bringing **real rigour** into the process. This includes the assessing of accurate data or subjective opinion. Then the "so what?-now what?" screen.
- Creating a Sustainable Business Model, balancing Growth, Infrastructure and Cash, whilst balancing Governance, Culture and Values Aligned Behaviour using a common framework that all levels of the organisation can use and understand.



- What are the 4-6 Micro High Leverage Behaviours, if delivered by every person, every day, that would totally transfer our culture and our Beyond out puts. Through not to goals
- Understanding the four different ways change takes place and how your strategy needs to match the type of change. Imagine if all the resistance to change was not resistance, it was the wrong approach and what you interpreted as resistance, was feedback that a different approach was required.
- Where is “my”/“our” Beyond?.....Beyond Normal? Beyond to the place that we have no idea what could be or turn up. Time to throw out the old worn out patterns of tired thinking and ignite some new neurones. They are sitting there waiting right now as you read this at your usual 200- 450 word per minute reading rate , that for most will not have improved for some time.....
- How do I not get caught up in the Same Old, Same Old Corporate Verbiage and Think New Thoughts.... How do I have the courage to question the Normalised rhetoric masquerading as conversations and consultation?
- How do we truly, deeply learn from each other every minute of every day. Firstly with the others on the program and then all the others in the world. Imaging if we saw the good in all others and not their short comings, then we copied their good parts (no exceptions?) and explored what took place. This is an opportunity to do learning as we have not done it before.
- How would we work, talk, think, behave if we did not have a past to determine What and How we do What and How we do??

The answer to that is here for the taking; for you, now.

Send an email right now..... This very moment??

Looking forward to hearing from you.

Kindest regards,  
Allan Parker



***Here's what people have to say about their Experimental Laboratory experience***

*"I was able to clarify my thoughts on goal setting and the importance of daily action plans. I broadened out my thinking on my daily interactions with people and how we are all influenced by our own individual history and how we see the world through lenses that are impacted by the emotional centres of the brain far more than we know."*

*"What happens when you hand pick a small group of smart people and combine with a master presenter, mediator and negotiator? Face to face immersion redolent with advanced linguistic techniques that enable participants to create and foster connected conversations. Allan Parker is changing human interaction one person at a time. Every session is a revelation, a step change and a stretch. Listen, and be inspired as Allan encourages you to view life as an experiment and demonstrates how the best opportunities "arrive" if you are open to invitations. It's a rare gift to be part of a group of people who can and will change the world".*



## Rates

### Attend Every Month (12 Sessions)

- \$300 + GST per session paid in full, in advance for all 12 sessions (total of \$3,600 + GST)

OR

- \$350 + GST per session paid automatically, monthly and in advance of each session via credit card for all 12 sessions (total of \$4,200 + GST)

### Attend Every Second Month (6 Sessions)

- \$400 + GST per session paid in full, in advance for all 6 sessions (total of \$2,400 + GST)

OR

- \$450 + GST per session paid automatically, every second month in advance of each session via credit card for all 6 sessions (total of \$2,700 + GST)

*Please note that payments are not transferrable or refundable and are to be paid in advance via credit card. If you are unable to continue, you may have a suitable colleague take your place.*

## Dates

- Friday 9<sup>th</sup> March 2018
- Monday 9<sup>th</sup> April 2018
- Monday 7<sup>th</sup> May 2018
- Monday 4<sup>th</sup> June 2018
- Friday 6<sup>th</sup> July 2018
- Friday 3<sup>rd</sup> August 2018
- Monday 3<sup>rd</sup> September 2018
- Monday 8<sup>th</sup> October 2018
- Monday 5<sup>th</sup> November 2018
- Monday 3<sup>rd</sup> December 2018
- Monday 4<sup>th</sup> February 2018
- Friday 8<sup>th</sup> March 2019

To register please contact our office on (02) 9331 7335 or [frontdesk@peakpd.com](mailto:frontdesk@peakpd.com)