

# Allan Parker Presents

Negotiating Change and Leadership  
with a Neuroscience Edge – A New Beginning

## Melbourne Program

The two most talked about dynamics in the world of business are **creating productive change** and **leading people** easily and collaboratively through that **change**. The critical skills and success factors in **change** and **leadership** are **constructive negotiations** and **considered conversations** driven by **new thought processes**.

### How skilfully we negotiate and create considered conversations is the number one success factor in the shifting from leadership to partnership

This program allows you to change your mind, resulting in **Change, Leadership, Negotiation** and **Conversation** becoming one activity not four.

The program will:

- be a brand new approach for assessing, diagnosing and designing your new integrated approach to negotiating change and leadership.
- provide four completely distinctive approaches to you managing change and rethinking leadership as a collective endeavour.
- allow you to address the organisational, operational, renewal and relationship elements as never before.
- take change, leadership, conversation and negotiation from ME to WE, US, OUR
- stimulate your brain and the human thought processes, exploring and discovering how to think systemically and inclusively.
- provide a framework to move from remediation and tradition to co-creation and innovation.

The skills covered will be:

- stimulate and expand thinking.
- put discussion before decisions.
- excite the exploration of possibility, innovation and improvement, empowering en masse.

## Course Details

**Date:** 4<sup>th</sup> & 5<sup>th</sup> September 2018

**Time:** 9am – 5pm

**Venue:** Melbourne TBC

**Cost:** \$1,800 + GST per person

\$1,100 + GST per person for a group booking of 3 or more people

**Register:** 02 9331 7335  
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More for all



Partnership



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