



# CHANGE YOUR WORLD... ONE BEHAVIOUR AT A TIME

## ALLAN PARKER OAM NEGOTIATING CHANGE COLLABORATIVELY

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# ALLAN PARKER

## ABOUT ALLAN PARKER OAM

Allan Parker OAM is a Behavioural Scientist and the Managing Director of Peak Performance Development Pty. Ltd a Sydney based consultancy company, operating in the areas of Negotiation, Organisational Change Facilitation, Training and Dispute Management.

Allan Parker's areas of expertise in training include Facilitation, Negotiation, Presentation Skills, Dispute Management as well as Management and Leadership Development. In consulting, his work has included the facilitation of Public Policy, Organisational Change, Strategic Planning, Corporate Restructures and Mergers with many leading organisations in Australia and Internationally.

His clients have included Microsoft in 11 countries, AMP, BNP Paribas in 4 countries, Macquarie Bank in 4 countries, NSW Bar Association, Deutsche Bank, five different Ombudsman's Offices in Australia and New Zealand, The Royal College of Physician (UK), the OECD and United Nations.

He is the co-author of the best-selling book Switch on Your Brain; author of The Negotiator's Toolkit and is one of the co-authors of Beyond Yes – Negotiating and Networking.

In 2019 Allan was a recipient of the Order of Australia (OAM) on the recent Queens Birthday Honours List for Contribution to Business and particularly Dispute Resolution.

## WHAT PEOPLE SAY ABOUT ALLAN PARKER OAM

“ Allan Parker OAM is a brilliant communicator and a leading voice in the art of negotiation and dispute management. He is also a life-changer: he completely changed the way I relate to people, engage in negotiations and build successful partnerships. His phenomenal workshops are very hands-on, and I highly recommend his books as an essential read for everyone, not just aspiring leaders.

**Peter Fritz AM**, Managing Director - TCG

I have subscribed to the Allan Parker weekly videos for over 6mths now and have found them to be highly beneficial. These videos are short in duration, brilliantly structured, jam packed with gems of invaluable learning and have been an investment that has delivered fruitful returns already. Can highly recommend.

**Maree Clancy**, Director, Say it Now Voice Consultancy

Allan Parker,  
To me.... You are the Picasso of the speaking industry!! To share a canvas with you will always be one of my most wonderful experiences. Dripping in gratitude for all you see, be and allow Thank you for widening my field.

**Peter Longworth**, The Art of Seeing Life

It was great to learn from your wealth of experience and be challenged to have my mind working at its peak! Kind regards,

**Heather Rae**, Senior Advisor, Digital Inclusion, Sustainability and Regional Affairs, Corporate Affairs, Telstra

Inspirational, invigorating, informative: Allan Parker through his work with the teaching team at Darling Point Special School has won our hearts and minds. Our School is wiser, integrated to collaborate through innovative and creative ideas and ready to engage in action research in neuro-science teaching strategies to teach mathematics with students with disabilities. How fortunate are we to have connected with A.P.

**Charmaine Driver**, Principal, Darling Point Special School

The stimulating video sessions are perfect for fresh learnings and most of all experience Allan Parker's wisdom and mind stretching, neuron sparking information.

**Robyn Henderson**, Networking Strategist, Ghost Writer

I would like to take the opportunity to express my sincere gratitude to you for the job you performed facilitating our recent 'Power Board' meeting in Brisbane. I found the entire experience incredible (to say the least) and I know in my soul that it was life changing for me. Thank you so much and wishing you all the best.

**Rebecca Medcalf**

Allan is a rare brand of intellect, enthusiasm and unpredictability. I've attended a number of his courses and always leave with key change objectives and most importantly I implement! I have recommended many to his work and will continue to do so.

**Rob Edwards**, Founder It's Time Foundation

An insight into human behaviour that I truly believe no one else will be able to give you.

**Frank Masterson**, The Misfits Media Company, Publishers of: B & T, The Medical Republic, Travel Weekly

The quality of the tools provided for the workplace and personal life are extremely valuable.

**Stephan Leroy**, General Manager, Mercure Kooindah Waters, Accor Hotels

I love absorbing Allan Parker's wisdom, experience and wit, as he always challenges my thoughts, adds to my learning and understanding of the world and people around me. This is one learning experience not to be missed.

**Mags Bell**, Director of Creating Powerful Results, International Speaker, Executive Gemologist & Author